



EEN INTERNATIONAL PARTNERSHIP OPPORTUNITIES

Newsletter a cura di Confindustria Piemonte



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INTRODUZIONE

Nell'attuale situazione di emergenza sanitaria dovuta alla diffusione del Covid-19, gli strumenti informatici e le piattaforme online possono consentire alle aziende costrette a sospendere la propria attività ordinaria, di rimanere aperte a nuove occasioni di interazione con possibili partner internazionali.

*In questo contesto, la **Newsletter "EEN International Partnership Opportunities"**, a cura di Confindustria Piemonte, partner della rete [Enterprise Europe Network](#), intende offrire una finestra virtuale su nuove opportunità di partnership transnazionali, proponendo una selezione dei profili più recenti pubblicati all'interno del [Partnership Opportunities Database \(POD\)](#), creato e gestito in esclusiva dai partner EEN.*

Il database, messo a disposizione delle aziende a titolo gratuito, consente infatti di effettuare ricerche partner in ambito commerciale, tecnologico e per progetti di ricerca e sviluppo, attraverso la promozione e diffusione di opportunità di cooperazione con aziende localizzate nei paesi UE e nei mercati terzi che aderiscono al Network.

L'ufficio EEN di Confindustria Piemonte è a disposizione delle imprese eventualmente interessate per fornire maggiori dettagli in merito ai profili di seguito riportati, ciascuno dei quali è identificato con uno specifico codice di riferimento.

Per informazioni

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TECHNOLOGY REQUESTS

[Anomaly detection in cyber network data using Artificial Intelligence \(AI\) models](#)

Ref: TRES20200320001

Summary: The **Spanish** branch of a multinational IT company is looking for a technology that enables to apply unsupervised ML (Machine Learning) models to a large stack of cyber-data collected with traditional net-logging systems and characterise a large variety of cyber-attacks, reaching the ability to identify new types of unclassified attacking methodologies.

Type and role of partner sought: SMEs active in the field of artificial intelligence able to provide a solution for anomaly detection in cyber network data.

Deadline: 23/04/2020

[A Spanish research organization is looking for a test bench for high strain rate characterization of plastic/metallic/foam/composite materials](#)

Ref: TRES20190307001

Summary: **Spanish** technology centre working in the development of solutions for transport and energy is looking for a provider of materials testing machines. The product requested is a servohydraulic high strain rate testing system, with a window allowing strain measurement by digital image and an optional coupled climatic chamber. This new facility is aimed at expanding the research and knowledge capabilities of the centre.

Type and role of partner sought: A company provider of dynamic materials (plastic/metallic/foam/composites) testing machines.

Deadline: 08/09/2020

[Contract manufacturing sought for processing food industry side-stream in large-scale batch reactors to produce prebiotic ingredients](#)

Ref: TRCH20200310001

Summary: A **Swiss** spin-off has developed a catalytic technology to process agricultural/food biomass for the production of prebiotics. They are looking for a contract manufacturer (manufacturing agreement) with experience in processing biomass as a starting material to produce animal feed or food.

Type and role of partner sought: The manufacturer needs to have the equipment to perform the following unit operations: milling of biomass, hydrothermal processing (hydrolysis) in batch reactor(s), filtration, evaporation, drying.

Deadline: 12/03/2021

RESEARCH AND DEVELOPMENT REQUESTS

[Seeking subcontractors to support EIC Accelerator bid relating to electric vehicle charging stations](#)

Ref: RDUK20200320001

Summary: A **UK** company is developing a bid for EIC (European Innovation Council) funding and is seeking electricity generators, battery companies and vehicle manufacturers to work alongside the project. The project aims to increase the number of charging options for electric vehicles (EVs) in Europe with battery exchanges for trucks, buses and cars, to include load leveling battery storage to help manage national grids.

Type and role of partner sought: Industry - energy suppliers, battery makers and car manufacturers - for subcontracting work.

Deadline: 12/05/2020

[Seeking blockchain and mobile app developers to join bid for Horizon 2020 SU-BES02 Border & External Security for 'walk through' airport process](#)

Ref: RDUK20200211001

Summary: A **UK** company & researcher seek consortium partners to apply for H2020 funding to develop a comprehensive, new digital re-engineering paradigm for airline passengers and operational stakeholders, enabling genuine Terminal 'walk-through' capability.

Type and role of partner sought: Industry - blockchain/mobile app developers for co-development of processes allowing non-human contact processing of airline passengers (blockchain development and biometric technology undertaken across the full spectrum of full integration with airport operational stakeholders requirements and passengers experiential outcomes.).

Deadline: 15/08/2020

BUSINESS REQUESTS

German company specialized in metal processing is looking for subcontractors

Ref: BRDE20200218001

Summary: **German** company, specialized in metal processing by computer numerical control (CNC), produces, assembles and tests high quality precision parts.

Type and role of partner sought: Subcontractors in the automotive industry. Minimum requirement ISO 9001, optional IATF 16949, ISO 14001 and 50001.

Deadline: 13/03/2021

Spanish medical products distributor is looking for European manufacturers of titanium spine implants and titanium knee and hip prosthesis willing to reach distribution agreements

Ref: BRES20200304001

Summary: A **Spanish** distributor of medical and sanitary products and equipment (especially traumatology instruments) wants to specialize in three specific areas and incorporate to its portfolio titanium spine implants and titanium knee and hip prosthesis.

Type and role of partner sought: European medical instrument and equipment manufacturers with international background and with a wide experience in the production of the above mentioned implants and prosthesis.

Deadline: 14/03/2021

A Japanese company is seeking 3D printing technology for building constructions to distribute in Japan

Ref: BRJP20190214001

Summary: The **Japanese** company specialized in finance and real-estate markets is aiming to distribute leading 3D printing technology specific to building constructions in Japan. The constructions should meet the quality standards of Japan's building sector.

Type and role of partner sought: Partner owning the most advanced and reliable 3D printing technology for producing 3D printed constructions, mainly general houses and commercial buildings.

Deadline: 03/03/2021

EEN International Partnership Opportunities

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I Tempi alle portate della vostra impresa